

LOCAL GUYS HIT IT BIG.



Mid-Atlantic Builders has been recognized as the "Builder Of The Year" for four of the past five years. And this year, we're the proud recipient of the grand daddy of them all, the 2006 "America's Best Builder" award.

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AHEAD OF THE CURVE

AMERICA'S BEST BUILDERS 2006

This design-oriented builder meets the needs and wants of affluent Maryland home buyers.

A TUXEDOED STEPHEN PAUL capped off a busy Thursday in October by accepting four design awards from two local home building associations in front of his similarly clad peers. It was an honor the executive vice president of Mid-Atlantic Builders has experienced many times before, as two trophy-stuffed glass cases in the firm's Rockville, Md., headquarters attests. The company has been recognized locally as "Builder of the Year" for four of the past five years and is now recognized nationally as one of the premier builders in the United States.

Indeed, this 52-employee firm is excelling in the design, construction and sales of luxury new homes in Prince George's County, Maryland. Its commitment to building relationships, its integrity with trade partners and home buyers, and its drive for innovation and design have earned it the 2006 America's Best Builders Award from the National Association of Home Builders. Only three builders in the nation receive this annual award. Judges selected Mid-Atlantic Builders for their excellence in operations management, finance, design, construction, quality control, customer

service, marketing and community service. "We are truly honored to be selected as one of 2006 America's Best Builders, which puts Mid-Atlantic Builders in a very elite and select group," said Roger M. Lebbin, President.

The company, long known for building relationships, also attributes their success to innovative design and personal customer care. Traditionally, home builders in the Washington area tend to be very conservative and cautious about introducing new product ideas to the market. It is the cutting-edge designs of this builder that has revealed the market's strong craving in Prince George's County for unique architectural features like Mid-Atlantic's sumptuous spa-style baths and owner's suites, and curved-wall architectural features in entry foyers and family rooms.

"Bringing new designs and innovative new products to the market is our passion," says company Executive Vice-President, Stephen H. Paul. "We travel the world for inspiration, work with the area's best architects, and are always creating new and interesting design elements." Prince George's County home buyers have rewarded the firm's hard work and



A WORKING PARTNERSHIP: Mid-Atlantic Builders' three partners (John Lavery, Roger Lebbin, and Stephen Paul) review a map of one of their Prince George's County, Md., subdivisions displayed in a model home.

creative energy with the purchase of over one thousand homes in communities across the county.

As a citizen, employer, and business leader in Prince George's County, the firm is guided by five core values. These core values of integrity, reliability, respect for others, a commitment to excellence, and recognizing that details matter transcend every aspect of their business. From home design to construction and customer care, you can see Mid-Atlantic's strong relationship with its product, customers and community. It is obvious that they place a high value on building communities and relationships in an effort to positively impact the neighborhoods they serve long after their built.